Softlink Global Integrates Logi-Sys with ‘Bharat Connect for Business’, Bringing Logistics Invoicing and Payments onto a Unified Platform

Logistics operations and financial workflows are becoming increasingly connected as businesses look to reduce manual processes, improve visibility and manage transactions through the digital systems they already use.

Softlink Global, a global logistics technology company, announced the integration of **Bharat Connect for Business**, powered by **NPCI Bharat BillPay Limited (NBBL)**, with **Logi-Sys**, its intelligent cloud ERP platform for freight forwarding and logistics businesses.

The collaboration brings business invoicing, payments and reconciliation closer to the operational workflows used by logistics companies, address the gap between shipment execution and the financial transactions that follow.

Connecting the movement of goods with the movement of money

For freight forwarders and logistics businesses, a single shipment can trigger a complex chain of operational and financial activities, from booking and documentation to invoicing, collections, payments and reconciliation.

While logistics operations have become increasingly digital, financial workflows can still operate across separate systems, creating manual handoffs between operations, customers and finance teams.

The integration of Bharat Connect for Business with Logi-Sys is designed to bring these workflows closer together.

Through Logi-Sys, logistics businesses can connect their invoicing and financial workflows with the Bharat Connect for Business ecosystem, enabling greater connectivity across B2B transactions, payment information and reconciliation.

The objective is to help reduce fragmented processes and provide businesses with better visibility across the invoice-to-payment lifecycle associated with their logistics operations.

“**A logistics transaction does not end when a shipment moves; it continues through invoicing, collections, payments and reconciliation. Technology should connect these stages rather than treat them as separate processes,**” said **Amit Maheshwari, Founder & CEO, Softlink Global**. “**Our collaboration with Bharat Connect for Business brings the financial transaction closer to the operational workflow within Logi-Sys. It is another step towards making Logi-Sys the single digital backbone for logistics businesses, connecting the movement of goods with the movement of money.**”

Bringing interoperable business payments closer to ERP workflows

Bharat Connect for Business is part of NBBL's broader effort to create an interoperable digital infrastructure for B2B transactions. The platform is designed to support businesses across invoice exchange, payments, collections and reconciliation, helping connect different business systems and participants. It is designed to help businesses address delayed receivables, simplify reconciliation and gain real-time visibility across the procure-to-pay cycle through a digitally connected ecosystem.

"**The next phase of India's digital transformation will be shaped not only by digitising individual business processes, but by connecting them. Bharat Connect for Business is built to enable interoperability across businesses, financial institutions, ERPs and technology platforms. Our collaboration with Softlink Global extends this vision into the logistics ecosystem, helping bring invoicing, payments and reconciliation closer to where businesses operate and manage their day-to-day workflows.**"
— **Noopur Chaturvedi, MD & CEO, NPCI Bharat BillPay Limited**

Relevance for India's trade and logistics ecosystem

India's logistics sector sits at the intersection of commerce, trade and financial transactions, with freight forwarders coordinating across shippers, carriers, customs authorities, banks and other ecosystem participants.

As the sector continues to expand and digitise, the growing volume of trade, invoices and business payments highlights the need for connected systems that can support the movement of both goods and money. The collaboration brings payment connectivity into the operational environment used by logistics businesses, supporting more connected financial workflows as the sector continues to digitise.

India's logistics sector represents a significant part of the country's economic activity, with logistics costs estimated at ₹24.01 lakh crore, accounting for 7.97% of GDP in 2023–24, according to DPIIT. Transportation accounts for approximately 59.1% of India's total logistics costs, translating to an estimated ₹14.19 lakh crore in 2023–24. With road transport alone accounting for 41.7% of total logistics costs, the scale of freight movement and its associated financial transactions highlights the significant opportunity for greater integration between logistics operations and payment infrastructure.

As trade volumes and digital transactions continue to expand, the need for greater connectivity between logistics operations, invoicing and payment systems becomes increasingly important.

"India's trade ecosystem needs seamless integration between logistics, documentation and payments. For example, when an exporter ships goods overseas, shipment tracking, invoice management and payment processing often happen through different systems. Connecting these workflows can reduce manual effort, improve transparency and make trade more efficient. The collaboration between Softlink and Bharat BillPay is a positive step towards building this connected digital ecosystem.
Simplifying trade through digital integration will help Indian exporters, importers and logistics service providers become more efficient and globally competitive. "

— **Anand Paranjape, Owner, Exim Management Services**

Building towards a more connected logistics ecosystem

The integration marks a broader step in bringing logistics and financial infrastructure closer together. As freight and trade businesses operate across increasingly digital ecosystems, the ability for different platforms and networks to work together will become as important as the individual systems themselves.

For Softlink Global, the collaboration reinforces its vision for Logi-Sys as the digital backbone of freight and logistics businesses, while extending that ecosystem through interoperable financial infrastructure. The focus is ultimately on making the transition from operational activity to financial transaction more connected, traceable and efficient for businesses.

About Softlink Global

Softlink Global is a global logistics technology company with more than three decades of experience in building technology solutions for the freight and logistics industry. Its flagship platform, **Logi-Sys**, is an intelligent cloud ERP designed for freight forwarders and logistics businesses, bringing operational, commercial and financial workflows onto a connected platform. Logi-Sys is used by **5,000+ logistics service providers across 50+ countries**.