

# Sagar Sandesh

Guiding Spirit to Shipping Industry

Maritime Tabloid English Bi - Weekly E - Paper

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PAGE - 5

Blue Economy -  
Wave 87

PAGE - 7

Students  
Corner - 210

PAGE - 9

VOC Port  
Tuticorin  
box terminal  
conversion.....

PAGE - 12

APM Terminals  
Mumbai donates  
an Ambulance  
to....

## Interview of Mr. Ali Patankar - Founding Director of Oceantrade Maritime.

**Oceantrade Maritime**  
Enabling India's Maritime Aspirations...



Mr. Ali Patankar

**Q 1 : Why have you formed Oceantrade Maritime and your Vision behind it?**

Having worked with an MNC for almost a decade, serving the Maritime Sector in the field of Trade, Exhibitions, Seminars, Conclaves etc., I had witnessed multiple grey spots & various possible future opportunities within numerous Segments of the **Maritime Industry**, which

most of the companies are still struggling to address.

In line with the vision of our **Honourable Prime Minister of India** towards the **Indian Maritime Industry**, we thought of forming of a **self-reliant (Atmanirbhar)** venture – **Oceantrade Maritime** with a vision of **Enabling India's Maritime Aspirations** while working very closely with the **Stakeholders, Stalwarts, Trade Bodies and Industry Associations** of the **Indian Maritime Industry** to accomplish **India's Maritime Vision**.

**Q 2 : What do you think of the Indian Maritime Industry?**

Considering India's strategic location having seamless connectivity with Middle Eastern, European and other far eastern countries; with proactive business policies of India in place, and a 10-year blueprint for the Indian Maritime Sector in the form of "**Maritime India Vision 2030**" document which outlines India's vision for the development and growth of the maritime sector, India is on its

fastest way of becoming region's prominent and stable **Maritime Economy**, aspiring to achieve USD 250 billion coming from the **Maritime Sector** by the year 2024. India is definitely a land of abundant opportunities for the various sectors / industries including **Maritime Industry**.

**Q 3 : What makes Oceantrade Maritime stand out?**

As a **self-reliant (Atmanirbhar) Blue Economy** specialised company, we are unique in terms of our business offerings and value propositions in the format our business model.

We as a company intent to cover various segments of **Blue Economy** in the course of next 3 years, connecting with every stakeholder of those segments to bring the much-needed attention to some of the overlooked segments such as Water Sports, Marine Tourism, Marine Environments, Ocean Renewable Energy etc.

**Oceantrade Maritime** is truly an **Indian International Maritime Company**, aspire to work for the development and growth of **Indian Maritime Industry** in-line with the vision

of the **Honourable Prime Minister of India**.

**Q 4 : Looking back, can you tell us 3 interesting events happened while forming Oceantrade Maritime?**

1. Even though **Oceantrade Maritime** is a pretty young & dynamic company in its own form of Maritime business, in our initial phase of translating our ideas and initiatives in form of the vision of the company, the whole experience of collaborating and connecting with the various stakeholders of the **Indian Maritime Industry** was great experience, especially their word of encouragement while forming the company.

2. Forming the **Maritime Technical Advisory Board** was a great experience and also working under the guidance of such **Maritime Experts** is an enriching journey.

3. Being a start-up and connecting with the various trade bodies, industry associations & councils, inviting, convincing and getting them on board for the upcoming projects & programs was not easy for us,

but we successfully achieved that, working under the great guidance of our **Technical Advisory Board** members.

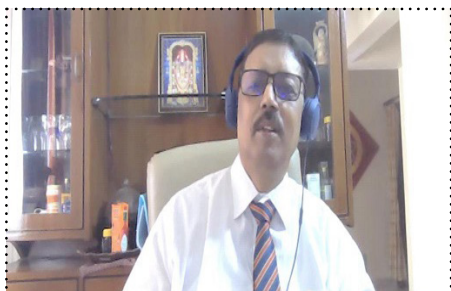
**About Oceantrade Maritime :**

**Oceantrade Maritime** is a truly self-reliant (**Atmanirbhar**) Indian International Maritime Business Company, specialised in **Blue Economy**, creating various Business to Business (B2B) platforms to some of the core Maritime Segments within the Industry.

- Shipbuilding, Ship Repairs, Ship Recycling
- Boats, Yachts, Cruises and Ferries
- Maritime Safety, Security & Surveillance
- Coastal Shipping
- Inland Waterways Transportations & Shipping
- Offshore, Oil & Gas
- Dredging
- Ocean Power & Offshore Wind Energy
- Sea & Coastal Tourism / Marine Tourism
- Fisheries, Aquaculture & Seafood
- Sea Waste Management
- Marina & Water Sports.

## Inauguration of CMMI- EXTRA MASTER PART-C on-line classes

CMMI inaugurate and commences PART-C of EXTRA MASTER's on-line classes, 16th August, 2021.



Capt. Birendra Jha

**Capt. Birendra Jha**, Master CMMI conveyed hearty appreciation to Capt.

Joseph Alapat for accepting the invitation for inaugural event at short notice. He expressed delight on the increase number of participants in opting for Extra Master course. He then briefed the subjects covered under Part-C namely EM301- Marine Environment Management, EM302- Port Management and EM303- Commercial Shipping Management, explaining the merit of these subjects. He requested special invitee **Capt. Ajay Achuthan- MD, Synergistic Solutions**, a pioneer in Extra Master Training as well, to share his thoughts and ideas on Part-C inauguration.



Capt. Ajay Achuthan

**Capt. Ajay Achuthan** congratulated CMMI for commencing the Part-C and



briefed the participants on Part A, B and C course outlines with importance on Part-C subjects, **he termed Part-C as "Karma Yogi"** (Path to reach heights through work). The course covers Risk Management,

**Turn to page -2 >>**